

Sales Advisor, New York

Do you love fashion and well-considered design? Can you transmit that passion through your energetic personality and engaging communication skills? Then Rains needs you for its talented global team of Sales Advisors in our stores – helping us continue our growth journey.

The Role

Rains is looking for Sales Advisors with a warm, welcoming, and energetic personality to help drive success in its Rains stores, all located in New York.

As Sales Advisor, everything you do centers around giving the customer a premium experience. You will therefore be vital to maintaining Rains' strong brand perception by showing passion and excitement for the brand and products through storytelling and engaging communication skill. We are looking for both full-time or part-timers and you will report to the Store Manager. You will work closely with the sales team in the store as well as sales teams from other Rains Stores.

Key Responsibilities

- Converting walk-in traffic to buying customers and ultimately brand ambassadors by creating energy, excitement, excellent service and desire for the products and our brand.
- Upholding the visual display of all products in accordance with Rains visual standards.
- Being a team player and partner with fellow colleagues. Fostering open and constructive colleague dialogue to ensure a consistently exceptional experience and contribute to a positive working environment.

Your profile

- Attention to detail and the importance of accountability and good customer experience.
- Able to adapt to different customers' needs and personalities.
- Team player with a desire to collaborate effectively with the entire team in the store.
- Able to work in a fastmoving and dynamic environment, and able to handle multiple tasks simultaneously.
- Functioning well while working with a flexible schedule, including evenings, weekends, and holidays.
- Excellent communication skills in English, both oral and written.
- Experience in either retail, sales, or service is a plus.

What we offer

Being a part of a fast-growing dynamic fashion company.

Great responsibility in your work tasks, as your role has a big influence on how the business is perceived by the customers.

Great colleagues and a workplace located in our stores in New York.

About RAINS

Rains is an outerwear lifestyle brand. Its collections blend a conceptual-meets-functional design approach, a strong urban inspiration, and a signature fabric identity. A coated waterproof fabric palette inspired by Rains' first design – a contemporary reinterpretation of the classic rubber raincoat. Rains brings its neo-Scandinavian aesthetic, unisex collections, and consistently surprising curation to consumers across four continents.

How to apply

If you could see yourself in this position and want to be a member of a fast-growing brand, please submit your application below. We review and contact applicants continuously, so please do not hesitate to apply. Please specify if you are interested in a full-time or a part-time position.

All qualified applicants regardless of age, gender, religion, and ethnicity are encouraged to apply for the position.

Only applications submitted through our e-recruitment process will be considered.

In connection with our recruitment, your personal data will be registered and processed by Rains ApS. Your personal data is processed in order for Rains ApS to be able to contact you and assess whether you are the right candidate for the position. You can find out more about your rights, the purpose of the processing and the basis for such processing in our Privacy Policy [Rains@ | Privatlivspolitik](#)

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