

Retail Buying Coordinator

Do you have a strong analytical mindset combined with a genuine passion for fashion and product? At Rains, we are in the middle of an exciting transformation. We are strengthening our global presence and continuously evolving the way we work with our product, channels, and markets. To support this, we are looking for a Retail Buying Coordinator to join our Global Excellence team. Someone who combines a strong analytical mindset with a genuine passion for fashion and product. You will be part of an informal yet ambitious environment where data, product understanding, and collaboration go hand in hand.

The Role

As our Retail Buying Coordinator, you will support the buying and merchandising process from planning to execution and follow-up. You will turn data into insights and contribute to key buying and merchandising decisions—helping shape assortments that are both commercially strong and true to the Rains universe. Working closely with cross-functional teams across Retail, E-commerce, Marketing, and Product, you will support alignment between product strategy and commercial performance.

You will support the Demand Manager in shaping and executing seasonal assortments across channels and regions, contributing to both performance and brand positioning.

Key Responsibilities

Buying & Assortment

- Prepare buy files and maintain buy orders in internal systems
- Support range building through quantitative analysis (KPIs, sell-through, stock levels)
- Collect input from regions and stores to support assortment decisions
- Assist in preparing buying presentations

Merchandising & Execution

- Support product planning in line with marketing calendars and deliveries
- Monitor store assortments and clustering
- Maintain product push planning and markdown lists
- Follow up on deliveries and support in-store execution
- Collaborate with Marketing on launches and seasonal activities

Performance & Insights

- Prepare weekly performance reports across regions
- Track SKU and category performance
- Support replenishment and in-season actions
- Contribute to in-season and post-season analyses
- Monitor competitors, trends, and market developments, bringing relevant insights into buying discussions

The Ideal Profile

We are looking for someone who is curious, structured, and proactive, with a strong interest in both numbers and product.

We imagine you:

- Have 1–3 years of experience in retail buying, merchandising, or similar
- Have strong Excel skills and feel confident working with data
- Have a genuine interest in fashion, trends, and brand positioning
- Are detail-oriented and able to manage multiple tasks and timelines
- Have an analytical mindset and can translate data into actionable insights
- Are a strong team player with good communication skills
- Are fluent in English, both written and spoken

Why Work with Us

Rains is an urban lifestyle brand, built to inspire people to get out there — wherever *'there'* is. We innovate, design and push for exploration. And we work in the same way: with purpose, agility and a clear sense of direction.

Joining Rains means becoming part of a company that is forward-thinking, curious and bold. We care about what we create, how we work, and the impact we leave behind. As individuals, as a brand and as part of something bigger. Our culture is built on integrity, growth, connection and collaboration — and a shared drive to disrupt and do better. Not just in business, but for the communities and environments we are part of.

Our employees are the hearts and minds behind everything we do, and that is why it is important for us to create a workplace that supports, inspires, and develops them. At Rains, we offer a range of employee benefits, including staff discounts, pension, and health insurance. Employee benefits may vary depending on location.

We are growing fast, but we are not chasing scale for scale's sake. We are building something meaningful. And we are looking for people who want to join the journey.

What We Offer

- A role with great impact on the business
- A dynamic and fast-growing company
- A social, ambitious, and collaborative team
- Opportunities for professional and personal development
- A workplace located at our beautiful HQ

Join the Team

If you could see yourself in this position and want to be a member of a fast-growing brand, we would love to have your application. We evaluate applications continuously, so do not hesitate to apply today.

At Rains, diversity isn't just welcomed — it's part of who we are. No matter your background, if you're ready to contribute and grow within the world of urban exploration, there's a place for you here.

Your application must be in English and submitted through our e-recruitment process to be considered.

In connection with this recruitment, your personal data will be registered and processed by Rains ApS to be able to contact you, and evaluate whether you are the right candidate for the position. You can find out more about your rights, the purpose of the processing and the basis for such processing in our [Privacy Policy Rains®](#) | [Privatlivspolitik](#).

We look forward to hearing from you!