# Sales Advisor — Paris

Do you love fashion and well-considered design? Do you like transmitting your passion through your energetic personality and engaging communication skills? Then Rains needs you for our talented team of Sales Advisors – helping us continue our growth journey.

#### The Role

Rains is looking for Sales Advisors with a warm, welcoming, and energetic personality to help drive success in the Rains Shop-in-shops, located in high end department stores in Paris.

As Sales Advisor, everything you do centers around giving the customer a premium experience. You will therefore be vital to maintaining Rains' strong brand perception.

Our Sales Advisors always have an eye on converting walk-in traffic to buying customers and ultimately brand ambassadors by creating energy, excitement, and desire for the product and brand.

### Responsibilities

- Ensure high levels of customer satisfaction through excellent service.
- Showing passion and excitement for the brand and products through storytelling and engaging communication skills.
- Upholding the visual display of all products in accordance with Rains visual standards.
- Recommend and display items that match customer needs.
- Manage point-of-sale processes.
- · Accurately describe product features and benefits.
- Follow Rains' policies and procedures.

#### Requirements and skills

- Proven experience with sales is required.
- Good understanding of sales principles and customer service practices.
- Solid communication skills in English and French.
- Friendly, helpful, confident, and engaging personality.
- Attention to detail and the importance of accountability and accuracy.
- Team player with a desire to collaborate effectively with the entire team.
- Able to work in a fastmoving and dynamic environment, and able to handle multiple tasks simultaneously.
- Able to adapt to different customers' needs and personalities.
- · Basic administration skills.

#### What we offer

Being a part of a fast-growing dynamic fashion company where you have a weekly 35 hours on a flexible schedule, including evenings, weekends, and holidays.

Great responsibility in your work tasks, as your role has a big influence on how the business is perceived by the customers.

Rains is an outerwear lifestyle brand. Its collections blend a conceptual-meets-functional design approach, a strong urban inspiration, and a signature fabric identity. A coated waterproof fabric palette inspired by Rains' first design – a contemporary reinterpretation of the classic rubber raincoat. Rains brings its neo-Scandinavian aesthetic, unisex collections, and consistently surprising curation to consumers across four continents.

#### How to apply

If you could see yourself in this position and want to be a member of our team, please submit your application below. We review and contact applicants continuously, so please do not hesitate to apply.

## We would like the candidate to start mid/end-October 2025.

All qualified applicants regardless of age, gender, religion, and ethnicity are encouraged to apply for the position.

Only applications submitted through our e-recruitment process will be considered.

In connection with our recruitment, your personal data will be registered and processed by Rains

ApS. Your personal data is processed in order for Rains ApS to be able to contact you and assess whether you are the right candidate for the position. You can find out more about your rights, the purpose of the processing and the basis for such processing in our Privacy Policy Rains® | Privatlivspolitik

We look forward to hearing from you!