

Sales Advisor — Paris

Do you love fashion and well-considered design? Do you like transmitting your passion through your energetic personality and engaging communication skills? Then Rains needs you for our talented team of Sales Advisors – helping us continue our growth journey.

The Role

For our store located at 78 rue du Temple, Paris, we are looking for a Sales Advisor with a warm, welcoming, and energetic profile to help drive success on our retail-journey. Our Sales Advisors always have an eye on converting walk-in traffic to buying customers and ultimately brand ambassadors by creating energy, excitement, and desire for the product and brand. Everything you do will be centered around giving the customer a premium experience.

We are looking for someone who can work 35 hours per week and report directly to the Store Manager. In this role, you will collaborate closely with the sales team in the store and with sales teams across other Rains stores.

Key Responsibilities

- Ensure high levels of customer satisfaction through excellent service.
- Showing passion and excitement for the brand and products through storytelling and engaging communication skills.
- Upholding the visual display of all products in accordance with Rains visual standards.
- Recommend and display items that match customer needs.
- Manage point-of-sale processes.
- Accurately describe product features and benefits.
- Follow Rains' policies and procedures.

Your profile

- Attention to detail and the importance of accountability and good customer experience.
- Able to adapt to different customers' needs and personalities.
- Team player with a desire to collaborate effectively with the entire team in the store.
- Able to work in a fastmoving and dynamic environment, and able to handle multiple tasks simultaneously.
- Functioning well while working with a flexible schedule, including evenings, weekends, and holidays.
- Excellent communication skills in English, both oral and written.
- Experience in either retail, sales, or service is a plus.

What we offer

Being a part of a fast-growing dynamic fashion company where you have a weekly 35 hours on a flexible schedule, including evenings, weekends, and holidays.

Great responsibility in your work tasks, as your role has a big influence on how the business is perceived by the customers.

Great colleagues and a workplace located in our stores in Paris.

Why Work with Us

Rains is an outerwear lifestyle brand, built for getting people moving. We innovate, design and push for people to get out there, wherever “there” is. And we work in the same way: with purpose, agility, and a clear direction.

Joining Rains means becoming part of a company that is forward-thinking, curious and bold. We care about what we create, how we work, and the impact we leave behind. As individuals, and as a brand. Our culture is built on integrity, connection and collaboration — and a shared drive to disrupt. Not just in business, but for the communities and environments we are part of.

Our employees are the hearts and minds behind everything we do, and that is why it's important for us to create a workplace that supports, inspires, and develops them. At Rains, we offer a range of employee benefits, including staff discounts, pension, and health insurance. Employee benefits may vary depending on location.

We are growing fast, but we are not chasing scale for scale's sake. We are building something meaningful. And we are looking for talents who want to be part of the journey.

Join the Team

If this sounds like your kind of internship, we'd love to hear from you! Send us your CV and a short cover letter explaining why you're excited about this opportunity. ***We would like the candidate to start as soon as possible.***

All qualified applicants are encouraged to apply for the position regardless of age, gender, religion, and ethnicity.

Please note: Only applications submitted through our e-recruitment process will be considered. As we frequently review and contact applicants - we reserve the right to remove the job before the deadline.

Regarding our hiring process: Your personal data will be registered and processed by Rains ApS.

Your personal data is processed for Rains ApS to be able to contact you and assess whether you are the right candidate for the position. You can find out more about your rights, the purpose of the processing and the basis for such processing in our Privacy Policy Rains® | Privatlivspolitik

We look forward to hearing from you!