

Retail Buyer

Are you passionate about curating fashion collections for a thriving retail brand? Do you excel at selecting the right product mix and driving sales performance? If you have a deep understanding of trends and a knack for building strong partnerships, you could be the Retail Buyer we need to ensure the ongoing success of RAINS stores.

The role and key responsibilities

As our Retail Buyer, you will play a pivotal role in shaping the product assortment for our stores. Working closely with our sales- and operational team and other key stakeholders, you will be responsible for purchasing and assembling the collections that define our brand. Your role emphasizes autonomy, giving you the freedom to coordinate buying and sales initiatives. You will be selecting standout styles, and continuously optimize our product lineup based on sales performance.

You will collaborate with many stakeholders in the company to ensure our ambitious growth strategy is realized. Your contributions will directly impact the success of our stores, from negotiating prices and managing product mixes to analyzing sales data and developing sales-promoting initiatives.

Furthermore, your responsibility will include:

- Selecting and assembling RAINS collections for stores.
- Ensuring the right product and price mix based on season and trends.
- Monitoring and analyzing sales figures, top lists, and inventory status daily.
- Building strong, trust-based relationships with stores and partners.
- Preparing analysis and reports for sales optimization.
- Coordinating opening packages
- Conducting inspiration and store visits to stay ahead of trends.

Our new team member

We are looking for a dedicated employee for a newly created position, where you will have the opportunity to help shape and influence our future efforts as well as your own processes and workflows. You will be a vital part of our retail team, and this role requires someone with a strong background in fashion buying, a keen eye for trends, and the ability to thrive in a fast-paced environment.

We imagine that you have the following skills:

- At least 4-5 years of experience in the fashion and retail industry.
- Proven experience in selecting and assembling product packages.
- Ability to thrive in dynamic, high-speed environments.
- Strong background in purchasing or logistics, including inventory management.
- Solid business acumen and a talent for working with numbers.
- In-depth knowledge of the retail industry.
- Proficiency in English at a negotiation level, both written and orally.

You will report to the Head of Retail. The position is full-time.

What we offer

You can look forward to playing a significant role within our Retail department, consisting of 6 individuals, who are on an exciting journey to build a strong department. The team is highly motivated in the jobs, possess power, and prioritize being social together. It is important that you have the same drive.

Furthermore, we offer you the opportunity to join a fast-growing, agile, international company, where you will meet a social, dynamic, and committed team. Your workday will involve a high level of responsibility and the freedom to take ownership of your tasks. While you'll work independently, your role is also about supporting your colleagues to achieve collective success.

The Rains culture is living every day when we perform our jobs and are being social with each other outside of our work. Our employees matter to us and therefore we offer numerous employee benefits, including a lovely canteen, staff discounts, fitness facilities, pension and health insurance. In Autumn 2024 we are moving into our brand-new headquarters in Lisbjerg, Aarhus N, Denmark.

Ready to join us?

If you can see yourself in this role and want to be a member of a fast-growing brand, please submit your CV and application below. We will frequently review and contact applicants, so please do not hesitate to apply.

At Rains, diversity isn't just welcomed – it is celebrated. So, no matter who you are or where you come from, if you are ready to make your mark in the world of fashion, then you belong with us.

Only applications submitted through our e-recruitment process will be considered.

Regarding our hiring process: Your personal data will be registered and processed by Rains ApS. Your personal data is processed for Rains ApS to be able to contact you and assess whether you are the right candidate for the position. You can find out more about your rights, the purpose of the processing and the basis for such processing in our Privacy Policy Rains® | [Privatlivspolitik](#)

We look forward to hearing from you!